

Fundraising Director

Do you thrive in a fast-paced environment where your creativity and strategic thinking lead to impactful results? Are you passionate about building relationships and securing donations to support a worthy cause? If so, then this Fundraising Director role might be perfect for you!

Organization:

St. Johns Housing Partnership has been working for more than 25 years to ensure every person has a safe, clean, affordable place to live. We are seeking a highly motivated and results-oriented Director to lead our ongoing fundraising efforts.

Responsibilities:

- Develop and implement a comprehensive annual fundraising plan, including setting ambitious yet achievable goals for donor participation and total contributions.
- Design and execute a multi-channel fundraising strategy that leverages various tactics such as direct mail appeals, email marketing, online giving platforms, special events, and volunteer engagement.
- Cultivate relationships with major donors by stewarding existing contributors and identifying new prospects.
- Oversee the production of all campaign materials, ensuring they are compelling, informative, and resonate with target audiences.
- Manage a team of volunteers, providing them with training, motivation, and support to achieve campaign objectives.
- Track campaign progress, analyze data, and generate reports to measure success and identify areas for improvement.
- Collaborate with other departments to ensure a cohesive fundraising strategy across the organization.

Qualifications:

- Bachelor's degree in a relevant field (non-profit management, marketing, communications, etc.) preferred.
- Minimum of 5+ years of experience in fundraising, ideally within the non-profit sector.
- Proven track record of exceeding fundraising goals through effective campaign management.
- Excellent communication, interpersonal, and relationship-building skills.
- Strong analytical and problem-solving abilities.
- Experience in project management, data analysis, and donor database management is a plus.
- Passion for the organization's mission and a commitment to philanthropy.

Benefits:

- Competitive salary and benefits package.
- Opportunity to make a real difference in the lives of others.
- Dynamic and supportive work environment.

- Professional development opportunities.

To Apply:

Please submit your resume and cover letter to **Bill Lazar- blazar@sjhp.org**

We are an equal opportunity employer and value diversity at our organization. We do not discriminate on the basis of race, religion, color, national origin, gender, sexual orientation, age, marital status, veteran status, or disability status.